

THE NATIONAL COAL SUPPLY CORPORATION LTD.



SERVICE VESSEL BARE BOAT CHARTER

REQUEST FOR PROPOSALS

September 2019

THE NATIONAL COAL SUPPLY CORPORATION LTD.



The National Coal Supply Corporation Ltd. ("NCSC" or the "Company"), a subsidiary of the Israel Electric Corporation Ltd. ("IEC") hereby invites proposals for a Service Boat Bare Boat charter, for operation in the Port of Hadera, in accordance with this document and the following specifications and conditions:

1. Main Mandatory requirements for the boat:

- 1.1. Named ship
- 1.2. Max 4.5 m draft in full payload (Summer draft)
- 1.3. Deck working space minimum 50 square meters
- 1.4. Min 50 passengers (Excluding the vessel's crew)
- 1.5. LOA: between 25-40 meter
- 1.6. Speed:
 - Working/nominal speed - Minimum 12 Knots
 - Full speed – at least 20 Knots in full load condition
 - Propulsion fuel : MGO
- 1.7. Vessel GT not to exceed 499 Gross Tonnage
- 1.8. Classed
 - IACS classification society- Valid class certificates
- 1.9. Maximum safe manning: crew of 4 seaman.

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2. Additional requirements for Bare Boat Charter:

2.1. Age: up to 15 years

2.2. Technical Specifications including but not limited to Bunker consumption (working and full speed), makers and main equipment (type and model) list, GA plan and Midship sections.

2.3. Subject to Charterers option for a condition survey

2.4. Experience in vessel management (including crewing and technical management)

2.4.1. Type of experience: crew vessels, service vessels, tugs

2.4.2. Length of experience: minimum 3 years

2.4.3. Offered vessel activity in the last 2 years (state, if any, breakdowns)

2.5. Owners participating in this Proposal shall have Shareholders' Equity as of 30.6.19 of no less than US \$3,000,000 or a performance bond of no less than \$300,000

2.6. Please state name of owning company

2.7. Required Commercial particulars:

2.7.1. Delivery date: _____ latest 30/11/2019

2.7.2. Delivery place: Hadera (Redelivery: Hadera)

2.7.3. Hire per day in US\$ (all costs included): _____ Maximum \$2,000

2.7.4. Bare boat Charter duration : 2 years + 1 year option

2.7.5. Owners option for Superintendent (all costs and risks borne by Owners)

2.7.6. Basis Barecon 2001 Charter Party with amendments mutually agreed

2.7.7. Option declaration: 2 months notice.

2.8. Payment terms: monthly payments, each payment for the previous month.

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3. **Binding offer:**

It is hereby emphasized that any proposal submitted under this inquiry, whether directly or indirectly, shall be deemed to be a binding proposal of the Owners/Sellers ("the bidders") and if awarded, the bidders which become the Owners/Sellers (hereinafter: "the Seller", "Owner") will contract their vessel to NCSC.

4. **Requirements:**

4.1. Each and every eligible proposal submitted in this inquiry should be priced to include

Other costs of any kind, as the case may be (hereinafter: "Other Costs").

4.2. It is hereby clarified that all declared costs including Delivery and Payment terms, shall be final and binding, no additional costs or expenses of any kind will be borne and paid by NCSC. All taxes to be on Owners account.

4.3. The attached Appendices are an integral part of this inquiry document

5. **General:**

5.1. NCSC shall be entitled to conduct negotiations with those inquiry participants whose proposals are found to be suitable.

5.2. NCSC shall be entitled to request further documents evidencing the proposal.

During the course of the negotiations, NCSC shall be entitled to request the eligible participant(s) to update and/or amend its/their proposal(s) in such a way that will enable NCSC, in its sole discretion, to determine to the greatest extent possible, whether the proposal(s) include all relevant information. It is hereby emphasized that in such case, NCSC shall then be entitled to request a final proposal, and to negotiate with any bidder that is included in the final bidders group. At the conclusion of the negotiations, each such bidder will be entitled, at a time to be determined by NCSC, to submit a final proposal. If a bidder does not submit an additional proposal, then the first proposal it

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submitted will be considered the final proposal. NCSC will examine all proposals submitted, including the first proposals, and will reach a decision.

- 5.3. In case only one bidder is included in the final bidders group, NCSC will be entitled to conduct negotiations with the bidder. In addition, NCSC is entitled to decide that no negotiations will be conducted with it.
- 5.4. In the context of this section – the final bidders group means all bidders that meet the inquiry requirements.
- 5.5. NCSC may choose the proposal which is most suitable to it, in order to ensure for itself the most advantages.
NCSC is not obliged to accept the lowest proposal or any proposal whatsoever. Charterers' decision will take into consideration any costs borne by Charterers, including, but not limited to delivery costs and Charterers alternative costs until delivery.
- 5.6. In the event of a single proposal for the inquiry, or a single proposal remaining for consideration, NCSC is entitled to accept the proposal, as offered, or cancel the inquiry and hold a new inquiry.
- 5.7. Together with the submission of a proposal in the inquiry, the participant agrees that in the case where a participant, who receives a notice of award under the inquiry from NCSC, refuses to perform and/or does not fulfill its obligations in accordance with the inquiry requirements, or inquiries to cancel its proposal for any reason whatsoever, NCSC shall be entitled to accept the next best proposal or to initiate a new inquiry /process, according to its sole discretion.
- 5.8. It is hereby clarified that the notice to a participant that it was not awarded the inquiry, shall not derogate from the right of NCSC as detailed above.
- 5.9. For the avoidance of any doubt, it is hereby clarified that there is nothing in the aforesaid to derogate from the obligations of the participant under its proposal and in case of breach of obligations, NCSC reserves its rights to indemnity under law the losses incurred such as the loss compare to the market.



6. Documents / forms / information to be attached to the inquiry proposal:

The proposals under this inquiry will include the following forms / documents / information:

- 6.1. A Proposal duly filled in and signed, as specified in the inquiry documents (incl. but not limited to items in clauses 1, & 2).
- 6.2. A certificate signed by a certified auditor evidencing that Shareholders' equity as of 30.6.19 of no less than US\$3,000,000 or a performance bond of no less than \$300,000 and that the auditor opinion on the company's audited financial statements as for 2018 is unqualified.

7. Cancellation of the Inquiry:

In addition to all other cases where NCSC is entitled to cancel this inquiry or any part thereof under Israeli law, NCSC will also have the right to cancel this inquiry or a part thereof in any one of the following instances:

- 7.1. In the event that only one proposal is submitted, or in the event that only one proposal complies with the Conditions Precedent for Participation set out in clauses 1 to 7 above or other requirements specified in this inquiry document.
- 7.2. In cases where NCSC decides that the inquiry procedure and/or the inquiry Documents and/or the procedure for analyzing the inquiry results are deficient.
- 7.3. In any other case where NCSC has determined, at its sole discretion, that this RFP procedure, or any part thereof, does not meet NCSC's needs or requirements.

8. The date for submitting proposals:

The final date for submission of proposals shall be **15:00 hours (local Israel time)**

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On 09/09/2019.

NCSC reserves the right to postpone the final date set for submission of proposals at any time before this date.

9. Validity of Proposals

Proposals will be valid until **09/11/2019.**

10. Submission of Proposals

Proposals must be submitted in Electronic file PDF format to the following email tenders@ncsc.co.il

Sincerely,

The National Coal Supply Corporation Ltd.

THE NATIONAL COAL SUPPLY CORPORATION LTD.



(Auditor's Letterhead)

The National Coal Supply Corporation Ltd.
20 Lincoln St.
Tel-Aviv 67134
Israel

Date: _____

Dear Sirs

Re: Auditor's Certificate

As per your request, and as the auditor of _____ (hereafter: "the Company"), we hereby confirm that we reviewed the data included in the financial reports of the Company attached hereto and indicated with our stamp for purposes of identification.

Based on our review, we hereby confirm that the Company's equity as of the 30.6.18 is equal to or greater than US \$5 million, or its equivalent in another currency.

Based on our review, we hereby confirm that the auditor's opinion on the Company's Audited financial statements for 2017 is unqualified.

We also confirm that we are aware that this document will be submitted by the Company to The National Coal Supply Corporation Ltd. and that the latter shall rely on it in its decision regarding whether the Company meets or does not meet the requirements of a tender.

Yours sincerely,

Full name

the Auditor

Signature and Stamp of

(Note: The name of the Company must be inserted in the place intended for it above, exactly as this name is filled in on the Proposal Form for the tender.)